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To : Renate Polzin

DATE: 06-janv-12

BLITZ Industrial Equipment oHG
 Gartenstr. 74

Your reference No. :

Our Quotation No. : Q2012RH007

Contact person : Mr. Regis Houllier

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Att.: D-41236 Mönchengladbach

Tel.:

Fax: Tel. +49 (0)2166 2922

Email: Fax +49 (0)2166 25241

Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP300-PSD2A-1DYQ-X	Positioner AVP	1	825	825,00	8
2	AVP300-PSD2A-1DYS-X	Positioner AVP	1	825	825,00	8
3	AVP300-PSD2A-1DYT-X	Positioner AVP	1	825	825,00	8
4	AVP300-PSD2A-1DYL-X	Positioner AVP	1	825	825,00	8
5	AVP300-PSR2A-1DYQ-X	Positioner AVP	1	825	825,00	8
6	AVP300-PSD3A-1DYL-X	Positioner AVP	1	825	825,00	8
7	AVP300-PSD3A-1DYQ-X	Positioner AVP	1	825	825,00	8
8	HTP-ASH1NNILADX	HTP Positioner	1	1 006	1 006,00	8
9	82253799-20100	pilot relay 4K assy	1	477	477,00	8

Total	EURO	7 258,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	350,00
Sub-total	EURO	7 608,00
VAT 21%	EURO	
Total	EURO	7 608,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA Germany

Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.