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To : Klaus Radmacher
 Paul Ruester & Co. GmbH

DATE: 05-janv-12

Att.:
Tel.:
Fax:
Email:
Web:

Your reference No. :
 Our Quotation No. : Q2012RH005
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	MGG10C-PH4H-2B1X-J does not exist, suggest replacement as: MGG14C-MB4H-2B1X-J	MagneW converter	1	1005	1 005,00	5
2	MGG15F-100PA11PP1AAA-2X-K	MagneW detector	1	2715	2 715,00	5
3	JTE929A-121G31H3-A2BXX1-A2B7T1	remote seal DP transmitter	1	1997	1 997,00	5
4	JTC929A-1E1BG31H-A2BXX-A2D3T1	Flange type Dp transmitter	1	1261	1 261,00	5
			Total	EURO	6 978,00	
			Minimum Charge	EURO	150,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	150,00	
			VAT 21%	EURO		
			Total	EURO	150,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.