AZBIL EUROPE N.V. - - *QUOTATION*

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DATE: 05-janv-12
Your reference No. :
Our Quotation No. : Q2012RH003
Contact person : Mr. Regis Houllier
Tel: +33 3 22 54 83 47
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Email: regis.houllier@airlitec.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
	replacement of J-AOM70					
1	HD-AOM101-1	Analog output model	1	1832	1 832,00	8
2	J-MHM10	Hiway Module Sold only to customer with maintenance contract by azbil Group				

	Total	EURO	1 832,00
	Minimum Charge	EURO	150,00
	* Packing & Handling charges	EURO	0,00
	Freight Charge	EURO	
	Sub-total	EURO	150,00
	VAT 21%	EURO	
	Total	EURO	150,00

REMARKS:

* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
* Before shipping the goods please take notice that the payment must be registered in our bank account.
* Certificate of Origin = 50 Euro
* Cash Against Document = 80 Euro bank charges
* Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
Payment Terms: Advance payment by T/T remittance
Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).
Partial Shipment: Not allowed.
Shipping Route: By Air freight
Validity: 60 days from quotation date.
Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
On behalf of Azbil Europe N.V.