

Bosdellestraat 120/2, B-1933 ZAVENTEM, **BELGIUM**.
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To : Murat Bayram
 HTG / ENTEK TEKNİK A.S.
 Cevizli Mah. Tansel Cad.
 No:18 Maltepe / ISTANBUL

DATE: 20-déc-11

Att.: tel: 0216-4598660

Tel.: fax: 0216-4598370

Fax:

Email:

Web:

Your reference No. :

Our Quotation No. : Q2011RH0416

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

Fax: +33 3 22 54 83 29

Email: regis.houllier@airlitec.com

Web: <http://eu.azbil.com>

| ITEM | MODEL | DESCRIPTION | Q'TY | U/PRICE (EURO) | AMOUNT (EURO) | LEAD TIME (Weeks) |
|------|---------------------|---------------------|------|-------------------|------------------|----------------------|
| 1 | AVP300-PSD2A-1DYQ-X | Positioner AVP | 1 | 688 | 688,00 | 8 |
| 2 | AVP300-PSD2A-1DYS-X | Positioner AVP | 1 | 688 | 688,00 | 8 |
| 3 | AVP300-PSD2A-1DYT-X | Positioner AVP | 1 | 688 | 688,00 | 8 |
| 4 | AVP300-PSD2A-1DYL-X | Positioner AVP | 1 | 688 | 688,00 | 8 |
| 5 | AVP300-PSD2A-1DYQ-X | Positioner AVP | 1 | 688 | 688,00 | 8 |
| 6 | AVP300-PSD3A-1DYL-X | Positioner AVP | 1 | 688 | 688,00 | 8 |
| 7 | AVP300-PSD3A-1DYQ-X | Positioner AVP | 1 | 688 | 688,00 | 8 |
| 8 | HTP-ASH1NNILADX | HTP Positioner | 3 | 838 | 2 514,00 | 8 |
| 9 | 82253799-20100 | pilot relay 4K assy | 8 | 434 | 3 472,00 | 8 |

| | | |
|------------------------------|------|-----------|
| Total | EURO | 10 802,00 |
| Minimum Charge | EURO | 0,00 |
| * Packing & Handling charges | EURO | 0,00 |
| Freight Charge | EURO | |
| Sub-total | EURO | 10 802,00 |
| VAT 21% | EURO | |
| Total | EURO | 10 802,00 |

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)