

AZBIL EUROPE N.V.**QUOTATION**

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To: Entek

DATE: 17-déc-11

Att.: Turgay AYDIN
Tel.:
Fax:
Email:
Web:

Your reference No. :
Our Quotation No. : Q2011RH0414
Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1		See second page of this document				

Total	EURO	0,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	0,00
VAT 21%	EURO	
Total	EURO	0,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:**
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
On behalf of Azbil Europe N.V.

PROXIMITY DETECTORS									
ITEM NO	TYPE	DIMENSIONS (MM)	SENSING FACE	SENSING DISTANCE	OPERATION MODE	SETTING INDICATION	CATALOGUE LISTING	QTY	2011 LIST PRICE (EURO)
1	DETECTOR	20x20x38	TOP	7 mm	N.C.		FL2R-7K6H-CN03 00	2	€ 53,00
2	DETECTOR	15x15x32	TOP	4 mm	N.O.	YES	FL2R-4J6HD-CN03 00	6	€ 53,00
3	DETECTOR	20x20x38	TOP	7 mm	N.C.	YES	FL2R-7J6HD-CN03 00	17	€ 64,00
4	DETECTOR	20x20x38	SIDE	7 mm	N.C.	YES	FL2R-7J6SD-CN03 00	4	€ 64,00
5	DETECTOR	M30	WINDOW	10 mm	N.O.	YES	FL7M-10J6W-CN03 00	2	€ 126,80
6	DETECTOR	M18	WINDOW	7	N.O.	YES	FL7M-7J6HW-CN03 00	2	€ 107,11

LIMIT SWITCHES									
7	LIMIT SWITCH						1LS71-JWC-P036 00	1	€ 103,97
8	LIMIT SWITCH						1LS71-JWC-PD03 00	1	€ 100,13
9	LIMIT SWITCH						5LS7-JWC 00	1	€ 62,86
10	LIMIT SWITCH						SL1-A	1	€ 21,03

2012 List price Entek discount - 20%

FL2R-7K6H-CN03	68,83 €	55,06 €
FL2R-4J6HD-CN03	68,83 €	55,06 €
FL2R-7J6HD-CN03	83,12 €	66,50 €
FL2R-7J6SD-CN03	83,12 €	66,50 €
FL7M-10J6W-CN03	164,68 €	131,74 €
FL7M-7J6HW-CN03	139,11 €	111,29 €

1LS71-JWC-P036	Not available (not REACH)	
1LS71-JWC-PD03	130,44 €	104,35 €
5LS7-JWC	Not available (not CE)	
SL1-A	27,32 €	21,86 €