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To : Katarina Miller  
 ENCE GmbH  
 Hostattweg 2, CH-6052 Hergiswil (NW), Schweiz  
 Tel.: +41(0)41 – 632 53 67 / (0)79-681 63 41

DATE: 14-déc-11

Your reference No. :

Our Quotation No. : Q2011RH0408

Contact person : Mr. Regis Houllier

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Att.: Fax.: +41(0)41 – 632 53 68/(0)79 - 681 63 43

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Fax:

Email:

Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	C15TR0TA0200	Temperature regulator	4	152,00	608	5
2	C15TR0TA0100	Temperature regulator	4	96,00	384	5
3	G7L-2F-DJ FC220-240V	Relay		not Yamatake product		
4	H4J4-FC 220V (AHJ314506)	Relay		not Yamatake product		
	C40A5G1AS06200 to be replaced by					
5	C46A2A2C0R0300	Digital Indicating Controller	2	1 355,00	2710	5
				<b>Total</b>	<b>EURO 3 702,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 3 702,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 3 702,00</b>	

**REMARKS:**

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

\* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.

\* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA Melsele Belgium

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.