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To : A&S Trading Office  
 Leschkircher str.2d  
 Munich  
 Germany

DATE: 13-déc-11

Your reference No. :

Our Quotation No. : Q2011RH0407

Contact person : Mr. Regis Houllier

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Att.: Mr Ahantab  
Tel.:  
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Web: [ebrahim.ahantab@a-s-trading.com](mailto:ebrahim.ahantab@a-s-trading.com)

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	MGG18D-080P21PS6AAA-XX	MagneW detector	3	1644	4 932,00	8
2	KFTA12-06100B2T-KM7	Temperature Indicating Controller	2	4856	9 712,00	8
3	KFPA32-03821B2T-M7	Pressure indicating Controller	2	4522	9 044,00	8
				<b>Total</b>	<b>EURO 23 688,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 23 688,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 23 688,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.