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To : Omesh HARRIPERSADH
 Field Products - Technical Lead
 Honeywell - Sub-Saharan Africa
 Waterfall Park, Treur Close, Midrand 1685

DATE: 06-déc-11

Att.: Gauteng, South Africa
 Tel.: Phone: +27 11 695 8047
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 Web: [Email: Omesh.Harripersadh@Honeywell.com](mailto:Email:Omesh.Harripersadh@Honeywell.com)

Your reference No. :
 Our Quotation No. : Q2011RH0400
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HLS1B ANSI600#	Replacement of valve Prod # 416-8304-2000 HLS valve according to attached specification	2	3 625	7 250	2,5 months

Total	EURO	7 250,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	7 250,00
VAT 21%	EURO	
Total	EURO	7 250,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.