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To : Andrey

DATE: 05-déc-11

## UNICOM

Science and Technology Group

Your reference No. :

Att.: 12a, 50 let Oktyabrya st., Kemerovo, 650000, Russia

Our Quotation No. : Q2011RH0394

Tel.: Tel./fax: (+7)-3842-585787; -583937; -581215

Contact person : Mr. Regis Houllier

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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	item1 HCB8Bx8B	see detail attached Delivery : 4.5 months production lead time	1	37 500	37 500	4,5 months
2	item2 VDC14Bx14B	see detail attached Delivery : 7.5 months production lead time	1	143700	143 700	7,5 months

Pls check the below items with the end user

(1) VPI positiner replace to AVP302-7(HART, GOST-R Ex-proof)

(2) without 'Cold Weather Spec (Min Temp (-)45deg for valve body,(-)40deg for accessories) will be added if requested

(3) air piping diagram

Total	EURO	181 200,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	181 200,00
VAT 21%	EURO	
Total	EURO	181 200,00

## REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

## TERMS and CONDITIONS:

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** advanced Payment

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.