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To : Beta Instruments ApS  
 Jorgen Harsto  
 Phone: +45 70 21 03 30  
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DATE: 25-nov-11

Your reference No. :  
 Our Quotation No. : Q2011RH0392  
 Contact person : Mr. Regis Houllier  
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 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
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Fax:  
Email:  
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KGPA12-03821A1T-7G	Pressure indicating Controller Measuring Range: -150mm to + 150mm WC Air piping: Rc1/4 Output: 0,2 to 1Kgf/cm2 2" pipe mounting With pressure regulator and filter With output gauge	1	2200	2 200,00	6-8
			Total	EURO	2 200,00	
			Minimum Charge	EURO	0,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	2 200,00	
			VAT 21%	EURO		
			Total	EURO	2 200,00	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.