

Bosdellestraat 120/2, B-1933 ZAVENTEM, **BELGIUM**.  
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To : S.Cavakos  
 B.E.A. Engineering  
 37, Av. Jean Moulin  
 13730 - SAINT-VICTORET

DATE: 21-nov-11

Your reference No. :  
 Our Quotation No. : Q2011RH0385  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

Att.: FRANCE  
Tel.: Tel : 0033 (0) 442 892 740  
Fax: Fax : 0033 (0) 442 796 095  
Email: Email : [b.e.a-e-export@wanadoo.fr](mailto:b.e.a-e-export@wanadoo.fr)  
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	CFS100-U1-X	CFS Comm Staff Yamatake SFN interface USB connection	1	994	994	4

SFC handy loader est obsolete

Total	EURO	994,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	994,00
VAT 21%	EURO	
<b>Total</b>	<b>EURO</b>	<b>994,00</b>

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.