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To : Peter Schmidt
 Unitecno S.L

DATE: 15-nov-11

Robrenyo 11-15, Local 4

Your reference No. :

Att.: 08014 Barcelona (Spain)

Our Quotation No. : Q2011RH0380

Tel.: T. (+34) 692388487

Contact person : Mr. Regis Houllier

Fax: CIF B61159992

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Email:

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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	MTG18A-100PD2CSDAAJTX-XX-X	Magnew 2 wires	1	1175	1 175,00	6
2	MTG18A-200PD2LSEAAJTX-XX-K	Magnew 2 wires	1	1500	1 500,00	6
3	MTG18A-100PD2CCEAAJT4-XX-K	Magnew 2 wires	1	1349	1 349,00	6
				Total	EURO	4 024,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	4 024,00
				VAT 21%	EURO	
				Total	EURO	4 024,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.