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To : Thomas Kux
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Fax: E-mail: thomas.kux@de.atlascopco.com
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DATE: 29-nov-11

Your reference No. :
 Our Quotation No. : Q2011RH0378
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	R1	DP transmitter Range: 0-20Bars Hart Process connection: 1/2 NPT with adapter With mounting bracket M20 electrical connection Bolts/Nuts: SUS630	1	850	850,27	6
	MVG1-2SA-XA	3 way manifold mounted on GTX	1	178	178,32	6
2	R1	DP transmitter Range: 0-75mBars Hart Process connection: 1/2 NPT with adapter With mounting bracket M20 electrical connection Bolts/Nuts: SUS630	1	720	719,94	6
	MVG1-2SA-XA	3 way manifold mounted on GTX	1	178	178,00	6
				Total	EURO	1 926,52
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	1 926,52
				VAT 21%	EURO	
				Total	EURO	1 926,52

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.