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To : Osadebe Nwabueze
 Procurement Administrator
 o.nwabueze@tycol.net
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DATE: 12-janv-12

Att: +234 80 65513767
Tel:
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Your reference No. : 1603/28/KD
 Our Quotation No. : Q2011RH0377
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	VBS Valve	replacement of Valve VBS 16PV008 Production no. YH 416-8305-4410 Valve VBS 10B See details attached	2	18 224	36 448	20
2	Seat Ring	Rubber Seat for 15PV008 valve (Viton, SS400 Insert)	10	3 278	32 780	20
				Total	EURO 69 228,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 69 228,00	
				VAT 21%	EURO	
				Total	EURO 69 228,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.