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To : Nataliya Malyshevskaya,
 JSCo "Minudobreniya", Russia
 International Trade Department,
 Tel. + 7 342 220-73-67

DATE: 08-nov-11

Att.: Fax. + 7 342 290-81-78

Your reference No. :

Our Quotation No. : Q2011RH0031

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Contact person : Mr. Regis Houllier

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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-7SD2B-XDFD-9	Positioner	1	786,00	786,00	12
2	AVP302-7SD2B-XDFC-9	Positioner	1	786,00	786,00	12
3	AVP302-7SD2B-XDYW-9	Positioner	1	718,00	718,00	12
4	AVP302-7SD2B- XDYW-9	Positioner	1	718,00	718,00	12
5	AVP302-7SD2B-XDYW-9	Positioner	1	718,00	718,00	12
6	AVP302-7SD2B- XDYW-9	Positioner	1	718,00	718,00	12
7	AVP302-7SD2B- XDYW-9	Positioner	1	718,00	718,00	12
8	AVP302-7SD2B- XDYW-9	Positioner	1	718,00	718,00	12
9	AVP202-ESD2B-X5YW-M	Positioner	1	941,00	941,00	12
10	AVP202-ESD5B-X5Y2-MW	Positioner	1	1 149,00	1 149,00	12
11	AVP202-ESD5B-X5XX -M	Positioner	1	884,00	884,00	12
12	AVP302-7SD2B-XDYW-9	Positioner	1	718,00	718,00	12
13	AVP302-7SD2B-XDYW-9	Positioner	1	718,00	718,00	12
14	AVP302-7SD2B-XDYW-9	Positioner	1	718,00	718,00	12
15	AVP302-7SD2B-XDFB-9	Positioner	1	786,00	786,00	12
16	AVP302-7SD2B-XDFC-9	Positioner	1	786,00	786,00	12
17	AVP302-7SD2B-XDFC-9	Positioner	1	786,00	786,00	12
18	AVP302-7SD2B- XDYW-9	Positioner	1	718,00	718,00	12
19	AVP302-7SD1B-XDFC-9	Positioner	1	786,00	786,00	12
20	AVP302-7SD1B- XDYW-9	Positioner	1	718,00	718,00	12
21	AVP202-ESD5B-X5Y2-MW	Positioner	1	1 149,00	1 149,00	12
22	AVP202-ESD2B-X5MF-M	Positioner	1	1 036,00	1 036,00	12

Total	EURO	17 773,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	17 773,00
VAT 21%	EURO	
Total	EURO	17 773,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: - 50 % of the total Contract amount - within 30 days after the Contract signing
 - 40 % - upon notification of readiness to shipment
 - 10 % - after delivering the goods to our site (Perm).

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)