

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Murat Bayram
 Electrical-Electronics Engineer

DATE: 12-nov-11

HTG / ENTEK TEKNİK
 Att.: Maltepe, Istanbul/Turkey
 Tel.: +90 216-4598660
 Fax: +90 216-4598370
 Email: <http://www.htgrup.com>
 Web:

Your reference No. :
 Our Quotation No. : Q2011RH0365
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	QTY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HEP15 - 1 4 B L D Y7 R G S D - D1-X	Positionner HEP15	1	858	858,00	8
2	HEP15 - 1 2 B L D Y7 R G S D - D1-X	Positionner HEP15	1	858	858,00	8
3	HEP15 - 1 3 B E R Y D R G S D - D1-X	Positionner HEP15	1	858	858,00	8
4	HEP15 - 1 5 B E D Y D R G S D - D1-X	Positionner HEP15	1	858	858,00	8
5	HEP15 - 1 2 B L R Y7 R G S D - D1-X	Positionner HEP15	1	858	858,00	8
6	HEP15 - 1 2 B L D Y6 R G S D - D1-X	Positionner HEP15	1	858	858,00	8
7	HEP16 - 1 1 B L R Y6 R G S D - D1-X	Positionner HEP16	1	858	858,00	8
8	VPP03 - 0 R 2 1 1 Z L N (VP6 Type Actuator) 82510100-21103	VPP03 positionner	1	1165	1 165,00	8
9	VPP08 - 0 R 2 1 1 Z L N (VP6 Type Actuator) 80VPP080-00000	VPP08 positionner	1	1165	1 165,00	8
10	HEP25 - 1 5 B L R H1 R G S D - D1	Positionner HEP25	1	1062	1 062,00	8
11	KUX60G-GAB1C2-X-1H	Field mounting P/I Converter	1	829	829,00	8
12	KUX113 -XW14AX-7	I/P CONVERTER	1	1503	1 503,00	8
				Total	EURO	11 730,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	11 730,00
				VAT 21%	EURO	
				Total	EURO	11 730,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.