

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Murat Bayram  
 Electrical-Electronics Engineer

DATE: 10-nov-11

HTG / ENTEK TEKNİK  
 Att.: Maltepe, Istanbul/Turkey  
 Tel.: +90 216-4598660  
 Fax: +90 216-4598370  
 Email: <http://www.htgrup.com>  
 Web:

Your reference No. :  
 Our Quotation No. : Q2011RH0365  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HEP15 - 1 4 B L D Y7 R G S D - D1-X	Positionner HEP15	1	858	858,00	8
2	HEP15 - 1 2 B L D Y7 R G S D - D1-X	Positionner HEP15	1	858	858,00	8
3	HEP15 - 1 3 B E R Y D R G S D - D1-X	Positionner HEP15	1	858	858,00	8
4	HEP15 - 1 5 B E D Y D R G S D - D1-X	Positionner HEP15	1	858	858,00	8
5	HEP15 - 1 2 B L R Y7 R G S D - D1-X	Positionner HEP15	1	858	858,00	8
6	HEP15 - 1 2 B L D Y6 R G S D - D1-X	Positionner HEP15	1	858	858,00	8
7	HEP16 - 1 1 B L R Y6 R G S D - D1-X	Positionner HEP16	1	858	858,00	8
8	VPP03 - 0 R 2 1 1 Z L N (VP6 Type Actuator) 82510100-21103	VPP03 positionner	1	1165	1 165,00	8
9	VPP08 - 0 R 2 1 1 Z L N (VP6 Type Actuator) 80VPP080-00000	VPP08 positionner	1	1165	1 165,00	8
10	HEP25 - 1 5 B L R H1 R G S D - D1	Positionner HEP25	1	1062	1 062,00	8
11	KUX60G-GAB1C2-X-1H	Field mounting P/I Converter	1	872	872,00	8
12	KUX113 -XW14AX-7	I/P CONVERTER	1	1582	1 582,00	8
				Total	EURO	11 852,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	11 852,00
				VAT 21%	EURO	
				Total	EURO	11 852,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.