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To : Svyatoslav Siverin  
 Territory Account Manager  
 Honeywell Ukraine  
 tel: +380-44-351-15-50

DATE: 02-nov-11

Your reference No. : RFQ1021111  
 Our Quotation No. : Q2011RH0361  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [regis.houllier@airlitec.cc](mailto:regis.houllier@airlitec.cc)  
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Att.: fax: +380-44-351-15-51  
Tel.: [e-mail: svyatoslav.siverin@@honeywell.com](mailto:svyatoslav.siverin@@honeywell.com)  
Fax:  
Email:  
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)
1	AVP201-ESD2D-15MA-X	Positionner	9	1 121,00	10 089,00
			Total	EURO	10 089,00
			Minimum Charge	EURO	0,00
			* Packing & Handling charges	EURO	0,00
			Freight Charge	EURO	
			Sub-total	EURO	10 089,00
			VAT 21%	EURO	
			Total	EURO	10 089,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Lead time:** 8 weeks (Ex-factory)
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.