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To : Batex Trading  
 Jalal Marvi e.K.  
 Sudetenring 68  
 94234 Viechtach

DATE: 27-oct-11

Your reference No. :

Our Quotation No. : Q2011RH0357

Contact person : Mr. Regis Houllier

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Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)

Web: <http://eu.azbil.com>

Att.: Erika Morgen

Tel.: Telefon.: + 49 9942 - 1361

Fax: Telefax.: + 49 9942 - 5377

Email: E-Mail.: [batex.ltd@t-online.de](mailto:batex.ltd@t-online.de)

Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	CFS100-U1-X	CFS Comm Staff Yamatake SFN interface USB connection	2	950	1 900	4
			Total	EURO	1 900,00	
			Minimum Charge	EURO	0,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	1 900,00	
			VAT 21%	EURO		
			Total	EURO	1 900,00	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.