

Bosdellestraat 120/2, B-1933 ZAVENTEM, **BELGIUM**.
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To : A.Mohajer
 Sales manager
 NIC GmbH
 marschnerstr. 2
Att.: 30167 Hannover Germany
Tel.: Tel.: 0049 511 7000137
Fax: Fax: 0049 511 7000094
Email: E-Mail: mohajer@nic-gmbh.com
Web:

DATE: 18-janv-12

Your reference No. :
 Our Quotation No. : Q2011RH0354
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
	8025030N-231DX	HTP Positioner HTP-ASM1NNILPDX Standard Finish Air pressure: 150-300Kpas Input signal: 20-100Kpas full range Air piping connection: 1/4NPT Pressure gauge in PSI Actuator action: direct Positioner action: direct	20	864	17 280,00	8

Total	EURO	17 280,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	17 280,00
VAT 21%	EURO	
Total	EURO	17 280,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.