

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : ENTEK TEKNIK

DATE: 26-oct-11

Mr. Murat Bayram  
Att.: +90 216 459 8660  
Tel.: +90 216 459 8370  
Fax: [murat.bayram@entektechnik.com](mailto:murat.bayram@entektechnik.com)  
Email:  
Web:

Your reference No. : SA1.E63/1100023452  
 Our Quotation No. : Q2011RH0353  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
		Control valves				
1		Replacement YH-No. S-C5631-41-060 / TAG No. TCV-11	2	3 243,00	6 486,00	5 months
2		Replacement YH-No. S-C5631-41-030 / TAG No. TCV-6	1	4 424,00	4 424,00	5 months

See details in attachment

	Total	EURO	10 910,00
	Minimum Charge	EURO	0,00
	* Packing & Handling charges	EURO	0,00
	Freight Charge	EURO	
	Sub-total	EURO	10 910,00
	VAT 21%	EURO	
	Total	EURO	10 910,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Country of Origin:** Japan

**Payment Terms:** 30 days from invoice date

**Transportation:** 1CASE N/W: 180KG G/W: 250KG

1 5 0 X 8 0 X 1 0 2 1.224M3

Air Freight 1255 euros- (Nippon Express/ Nov. price)

Ocean Freight 230€ (Sumitomo Warehouse/ November price)

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.