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To : CEFIP-Consulting-Engineering
 für Industrie Produkte GmbH
 Heidstr: 80, D-44649 Herne
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Att.: Fax: +49 (0) 2325 97258 - 25
Tel.: E-Mail: contact@cefip.de
Fax: Web: www.cefip.de
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Web:

DATE: 26-oct-11

Your reference No. :
 Our Quotation No. : Q2011RH0353
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
		Control valves				
1		Replacement YH-No. S-C5631-41-060	2	4 217,00	8 434,00	5 months
2		Replacement YH-No. S-C5631-41-030	1	5 751,00	5 751,00	5 months

See details in attachment

	Total	EURO	14 185,00
	Minimum Charge	EURO	0,00
	* Packing & Handling charges	EURO	0,00
	Freight Charge	EURO	
	Sub-total	EURO	14 185,00
	VAT 21%	EURO	
	Total	EURO	14 185,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Transportation: 1CASE N/W: 180KG G/W: 250KG
 1 5 0 X 8 0 X 1 0 2 1.224M3

Air Freight 1300 euros- (Nippon Express/ Nov. price)

Ocean Freight 300€ (Sumitomo Warehouse/ November price)

Country of Origin: Japan

Payment Terms: advance payment

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)