

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : CEFIP-Consulting-Engineering  
 für Industrie Produkte GmbH  
 Heidstr: 80, D-44649 Herne  
 Tel: +49 (0) 2325 97258 - 0  
Att.: Fax: +49 (0) 2325 97258 - 25  
Tel.: E-Mail: [contact@cefip.de](mailto:contact@cefip.de)  
Fax: Web: [www.cefip.de](http://www.cefip.de)  
Email:  
Web:

DATE: 21-oct-11

Your reference No. :  
 Our Quotation No. : Q2011RH0353  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
		Control valves				
1		Replacement YH-No. S-C5631-41-060	2	4 217,00	8 434,00	5 months
2		Replacement YH-No. S-C5631-41-030	1	5 751,00	5 751,00	5 months

See details in attachment

	Total	EURO	14 185,00
	Minimum Charge	EURO	0,00
	* Packing & Handling charges	EURO	0,00
	Freight Charge	EURO	
	Sub-total	EURO	14 185,00
	VAT 21%	EURO	
	Total	EURO	14 185,00

#### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

#### TERMS and CONDITIONS:

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Country of Origin:** Japan

**Payment Terms:** advance payment

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.