

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Eric BRACQUEMOND
 ANDRITZ Selas SAS
 4 avenue Laurent Cely, Hall A
 Tour d'Asnières
Att.: 92600 Asnières-sur-Seine, France
Tel.: Phone: +33 1 40 80 34 27
Fax: Fax : +33 1 40 80 34 38
Email: eric.bracquemond@andritz.com
Web: www.andritz.com

DATE: 20-oct-11

Your reference No. :
 Our Quotation No. : Q2011RH0352
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	SVX100-XGSDX-T4D-PDMD	Smart Valve positioner SVX100 Electrical connection: G1/2, Air piping: Rc1/4 input: 4-20mA Direct mounting type Pressure gauge Air supply: 450 to 700Kpas Pressure gauge in bar Single acting actuator With Namur joint for direct mounting	40	739	29 560	8-10
			Total	EURO	29 560,00	
			Minimum Charge	EURO	0,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	29 560,00	
			VAT 21%	EURO		
			Total	EURO	29 560,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.