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To : Matthias Roth
 Industrie Service
 Im Langen Kamp 1
 32699 Extertal

DATE: 19-oct-11

Att.: GERMANY
Tel.:
Fax:
Email: rothersatzteil@yahoo.de
Web:

Your reference No. :
 Our Quotation No. : Q2011RH0350
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	MTG18A-100PD2CSDAAJTX-XX-X	Magnev 2 wires	1	1273	1 273,00	6
2	MTG18A-200PD2LSEAAJTX-XX-K	Magnev 2 wires	1	1625	1 625,00	6
3	MTG18A-100PD2CCEAAJT4-XX-K	Magnev 2 wires	1	1461	1 461,00	6

Total	EURO	4 359,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	4 359,00
VAT 21%	EURO	
Total	EURO	4 359,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.