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To : Gianni Ferrari

DATE: 10-oct-11

Dott. Ing. SCANDURA & FEM S.r.l.  
 Via Ambrosoli, 8

Your reference No. :

Our Quotation No. : Q2011RH0335

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

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Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)Web: <http://eu.azbil.com>Att.: 20090 Rodano Millepini (MI) – ItalyTel.: Ph: ++39 02 95320021Fax: Direct Ph: ++39 02 959574.21Email: Fax: ++39 02 95328231Web: E-mail: [scandura@scandura.it](mailto:scandura@scandura.it)

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	82509627-10500	Packing	1	Unknown reference		
2	82535005-00500	Stem	1	105	105,00	8
	82507807-16300	Plug	1	632	632,00	8
3	82606571-00500	Stem	1	Unknown reference		
	82507483-16690	Plug	1	Unknown reference		
4	80509697-19200	packing	1	Unknown reference		
	Valve: 415-8279-3900					

Total	EURO	737,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	737,00
VAT 21%	EURO	
Total	EURO	737,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.