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To : Murat Bayram  
 Electrical-Electronics Engineer

DATE: 10-oct-11

HTG / ENTEK TEKNİK

Your reference No. :

Att.: Maltepe, Istanbul/Turkey

Our Quotation No. : Q2011RH0334

Tel.: Tel:+90 216-4598660

Contact person : Mr. Regis Houllier

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Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP300-PSD2A-1DYQ-X	Positioner AVP 4-20mA output, no retransmission	1	668	668,00	8
2	AVP300-PSD2A-1DYS-X	Positioner AVP 4-20mA output, no retransmission	1	668	668,00	8
3	AVP300-PSD2A-1DYT-X	Positioner AVP 4-20mA output, no retransmission	1	668	668,00	8
4	AVP300-PSD2A-1DYL-X	Positioner AVP 4-20mA output, no retransmission	1	668	668,00	8
5	AVP300-PSR2A-1DYQ-X	Positioner AVP 4-20mA output, no retransmission	1	668	668,00	8
6	AVP300-PSD3A-1DYL-X	Positioner AVP 4-20mA output, no retransmission	1	668	668,00	8
7	AVP301-PSD3A-1DYQ-X	Positioner AVP 4-20mA output, with retransmission	1	766	766,00	8
8	CC5- Pnömatik Pozisyoner	??				
9	GOM124LM	Actuator with handweel	1	3 314	3 314,00	8
				<b>Total</b>	<b>EURO</b>	<b>8 088,00</b>
				<b>Minimum Charge</b>	<b>EURO</b>	<b>0,00</b>
				<b>* Packing &amp; Handling charges</b>	<b>EURO</b>	<b>0,00</b>
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO</b>	<b>8 088,00</b>
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO</b>	<b>8 088,00</b>

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.