

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Andrey

DATE: 29-sept-11

UNICOM

Science and Technology Group

Att.: 12a, 50 let Oktyabrya st., Kemerovo, 650000, Russia

Tel.: Tel./fax: (+7)-3842-585787; -583937; -581215

Fax: e-mail: unikom@kemsu.ru

Email:

Web:

Your reference No. :

Our Quotation No. : Q2011RH0330

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

Fax: +33 3 22 54 83 29

Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)

Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HEP17-12BLRYHRGDD-C1-X	JIS Water proof HEP Positioner Input signal: 4-20mA Air supply: 150 to 300 Kpas Unit Pressure Gauge: Kg/cm2 Linear Input Actuator action: Reverse Actuator type: VA4 Air connection: Rc1/4 Electrical connection: G1/2 Finish: silver corrosion resistant Positioner action: Direct Bracket material: SS400 Zinc Plating / SUS304 Regulator Type KZ03 (assemble to HEP)	30	795	23 850	10
			Total	EURO	23 850,00	
			Minimum Charge	EURO	0,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	23 850,00	
			VAT 21%	EURO		
			Total	EURO	23 850,00	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.