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To : Scandura

DATE: 26-sept-11

Att.: Hugo Lampognana  
Tel.:  
Fax:  
Email:  
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Your reference No. :  
 Our Quotation No. : Q2011RH0300  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	NSF70Z-0-6	obsolete	1			
2	KFTA12-06100B2S-MU7	Temperature Indicating Controller	1	4158	4 158	10
3	KFTA13-06150A1T-MU7 Y138A	Temperature Indicating Controller	2	4631	9 262	10
4	KDP61Z-7222300A1-7	Pneumatic transmitter Flange Type 0-6960 MM/H2O	1	4945	4 945	10
5	KDP71-772240500A1-7	Pneumatic DP transmitter 0-3Kgf/cm2 5 meters	2	8416	16 833	10
6	KDP72-772230500A17 Y138A	Pneumatic DP transmitter	1	8278	8 278	10
7	KDP72-772270515B1-67 Y169	Pneumatic DP transmitter 250-5500 MMH2O	1	10181	10 181	10
8	KKP13-22A1-7 Y138	PP tp P transmitter 0-40 KGF-CM2	1	2951	2 951	10
9	SRF212AS401B0	180mm Recorder 12 Pen	2	2940	5 880	6
10	SRF212AS001B0	180mm Recorder 12 Pen	2	2699	5 397	6
11	81407861-001	Folding Type Chart Paper 100 Div (10 per box	10	86	858	6
12	SRF212AS101B0	180mm Recorder 12 Pen	2	2809	5 617	6
13	KFTA12-06100B1T-MU7 Y138A	Temperature Indicating Controller	2	4291	8 581	10
14	KFPA12-01003A1T-X	Pneumatic DP transmitter	2	2297	4 594	10
15	KFPA12-01020A1T-KM7 Y138A	Pneumatic DP transmitter	2	2993	5 987	10
16	KFTA13-06200A1T-M7 Y138A	Pneumatic DP transmitter	1	4599	4 599	10
				<b>Total</b>	<b>EURO</b>	<b>98 119</b>
				<b>Minimum Charge</b>	<b>EURO</b>	<b>0</b>
				<b>* Packing &amp; Handling charges</b>	<b>EURO</b>	<b>0</b>
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO</b>	<b>98 119</b>
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO</b>	<b>98 119</b>

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.