

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Katarina Miller  
 ENCE GmbH  
 Wylstrasse 7, CH-6052 Hergiswil (NW), Schweiz  
 Tel.: +41/(0)41 – 632 53 67 / (0)79-681 63 41

DATE: 05-oct-11

Att.: Fax.: +41/(0)41 – 632 53 68/(0)79 - 681 63 43

Your reference No. :

Our Quotation No. : Q2011RH0321

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

Fax: +33 3 22 54 83 29

Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)

Web: <http://eu.azbil.com>

Tel.:

Fax:

Email:

Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	FL2R-7J6HD	Proximity Sensor	5	65	325	5
1	AGVB3B Valve	replacement of YAMATAKE Model AGVB; Size: 3B; Prod. № R-HA965-41-011 See attached for details	1	2 318	2 318	8
2	C36TC0UA5100	Replacement of C315GA000500 controller: Digital controller 96*96 SDC36 Current output 2 alarm relays Auxiliary Output Digital Inputs	2	314	627	6
3	L404F208	Pressurctrol	2	166	331	6
				<b>Total</b>	<b>EURO</b>	<b>3 601,41</b>
				Minimum Charge	EURO	0,00
				<b>EXTRA DISCOUNT -3%</b>	<b>EURO</b>	<b>108,04</b>
				<b>* Packing &amp; Handling charges</b>	<b>EURO</b>	<b>0,00</b>
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO</b>	<b>3 493,37</b>
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO</b>	<b>3 493,37</b>

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.