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To : Ms. Nataliya Malyshevskaya,  
 JSCo "Minudobreniya", Perm, Russia  
 International Trade Department,  
 tel: +7(342) 2207367; +7(342) 220-73-98 (515)

DATE: 26-sept-11

Your reference No. :

Our Quotation No. : Q2011RH0320

Contact person : Mr. Regis Houllier

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Fax:

Email:

Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	C7012E1245	Solid State UV Flame detector Voltage: 120Vac	2	1130	2 260,00	5

Total	EURO	2 260,00
Minimum Charge	EURO	0,00
<b>EXTRA Discount:</b>	<b>3%</b>	<b>67,80</b>
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	2 192,20
VAT 21%	EURO	
<b>Total</b>	<b>EURO</b>	<b>2 192,20</b>

#### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

#### TERMS and CONDITIONS:

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.