

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Ms. Nataliya Malyshevskaya,
 JSCo "Minudobreniya", Perm, Russia
 International Trade Department,
 tel: +7(342) 2207367; +7(342) 220-73-98 (515)
Att: fax: +7(342) 2337774
Tel: e-mail: malyshevskaja@zmuperm.ru
Fax:
Email:
Web:

DATE: 26-sept-11

Your reference No. :
 Our Quotation No. : Q2011RH0318
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	For PRC-7 Prod No.415-8075-0400 VST8B ANSI150 T&G(G) SLOP1000 82557238-10100	Oil Pump	1	2637	2 637,00	10
		8Y000000-00000 Pump Mounting Kit	1	720	720,00	10
2	For EmV-44 Prod No.415-8075-4800 VAA3B ANSI900 M&F(F) SLOP1000 82557238-10100	Oil Pump	2	2637	5 274,00	10
		8Y000000-00000 Pump Mounting Kit	2	720	1 440,00	10

Note

1)Oil Tubing necessary to be modified at the site, cause the current pump design different from the old type

Total	EURO	10 071,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	10 071,00
VAT 21%	EURO	
Total	EURO	10 071,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,
 Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)