

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Rupert Parker

DATE: 16-sept-11

Hamilton International Services Ltd

Att.: Phone + 44 (0) 1502 575391  
Tel.:  
Fax: Fax + 44 (0) 1502 575522  
Email:  
Web:

Your reference No. : Ref: 11/0770/NV  
 Our Quotation No. : Q2011RH0311  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	62-FV-001 416-8345-0100	HTS6B valve	1	8480	8 480,29	20
2	62-FV-008 416-8345-0200	HTS8B valve	1	14369	14 369,38	20
3	62-LV-001 416-8345-0300	AGVB3B valve	1	2307	2 307,11	20
4	Flow switch Type: FS-7-SE	reference not found	2			
5	Replacement solution for R7370C Controller C36TR0UA4100	96*96 Digital Controller	6	284	1 704,00	5

Total	EURO	26 860,78
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	26 860,78
VAT 21%	EURO	
Total	EURO	26 860,78

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.