

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
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To : Anneliese Essberger Tankreederei GmbH & Co.
 KG
 c/o Columbia Shipmanagement (Deutschland)
F.Spoerl@csm-d.com

DATE: 05-sept-11

Your reference No. : 074/2011e-362531

Our Quotation No. : Q2011RH0307

Contact person : Mr. Regis Houllier

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Email: regis.houllier@airlitec.com

Web: <http://eu.azbil.com>

Att.: Felix Spoerl
Tel.: Grosse Elbstrasse 275
Fax: 22767 Hamburg
Email: Germany
Web: VAT ID DE264543077

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	JD920A-1E1A1-XXXX1-A2T1 MVG1-2SA-X-A	DP Transmitter measuring range: -5.884 - 0.000 KPA with zero span adjustment with test report 3 ways manifold	2	1203	2 406,00	6
			Total	EURO	2 406,00	
			Minimum Charge	EURO	0,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	2 406,00	
			VAT 21%	EURO		
			Total	EURO	2 406,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.