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To : A.Mohajer

DATE: 05-sept-11

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Your reference No. :  
 Our Quotation No. : Q2011RH0300  
 Contact person : Mr. Regis Houllier  
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| ITEM | MODEL                           | DESCRIPTION                    | Q'TY | U/PRICE<br>(EURO)                       | AMOUNT<br>(EURO)      | LEAD TIME<br>(Weeks) |
|------|---------------------------------|--------------------------------|------|---|-----------------------|----------------------|
| 1    | 80250306-001                    | Gasket for normal temperature  | 10   | 3                                       | 30,00                 | 6                    |
| 2    | 80253799-00100                  | Pilot valve for HTP positioner | 20   | 337                                     | 6 740,00              | 6                    |
| 3    | 82735282-04100                  | Pressure Gauge                 | 100  | 62                                      | 6 200,00              | 6                    |
| 4    | 82735282-04200                  | Pressure Gauge                 | 100  | 62                                      | 6 200,00              | 6                    |
| 5    | 80250366-002 ==> 82735282-03400 | Gauge                          | 50   | 35                                      | 1 750,00              | 6                    |
| 6    | 8U053916-001                    | Pilot body assembly            | 3    |   | not known             |                      |
|      |                                 |                                |      | <b>Total</b>                            | <b>EURO 20 920,00</b> |                      |
|      |                                 |                                |      | <b>Minimum Charge</b>                   | <b>EURO 0,00</b>      |                      |
|      |                                 |                                |      | <b>* Packing &amp; Handling charges</b> | <b>EURO 0,00</b>      |                      |
|      |                                 |                                |      | <b>Freight Charge</b>                   | <b>EURO</b>           |                      |
|      |                                 |                                |      | <b>Sub-total</b>                        | <b>EURO 20 920,00</b> |                      |
|      |                                 |                                |      | <b>VAT 21%</b>                          | <b>EURO</b>           |                      |
|      |                                 |                                |      | <b>Total</b>                            | <b>EURO 20 920,00</b> |                      |

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.