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To : Margret Michels

DATE: 05-sept-11

Kellmi GmbH

Tel.: +49 (0) 2632 309211

Your reference No. :

Our Quotation No. : Q2011RH0299

Att.: Fax.: +49 (0) 2632 309212

Contact person : Mr. Regis Houllier

Tel.: info@kellmi-technische-bauteile.de

Tel: +33 3 22 54 83 47

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Fax: +33 3 22 54 83 29

Email:

Email: regis.houllier@airlitec.com

Web:

Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	1LS71-JWC-P037	switch	2	92,50	185	5
2	1LS71-JWC-P036	switch	2	129,96	259,92	5
3	1LS71-JWC-P033E	switch	5	not known		
4	5LS7-JWC-P036	switch	10	115,46	1154,6	5
5	5LS7-JWC-P033E	switch	10	not known		

Total	EURO	1 599,52
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	1 599,52
VAT 21%	EURO	
Total	EURO	1 599,52

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA Melsele Belgium

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.