

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Impexron GMBH  
 Griesstr. 42 72793 Pfullingen Steuer Nr: 78099/031159 Ust-Id  
 Nr: DE260483039 Amtsgericht Stuttgart Germany HRB 727853  
 Telephone:+49 7121 948 77 15

DATE: 05-sept-11

Your reference No. :

Our Quotation No. : Q2011RH0298

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

Fax: +33 3 22 54 83 29

Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)

Web: <http://eu.azbil.com>

Att.: Fax: +49 7121 948 77 16

Tel.: E-mail:[info@impexron.de](mailto:info@impexron.de) Web:<http://www.impexron.de>

Fax:

Email:

Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	FL7M-10J6W-CN03	Switch	17	158,50	2694,5	6
2	FL7M-7J6HW-CN03	Switch	30	133,89	4016,7	6
3	FL7M-10K6WE-910	Switch	2	Not Available		
4	FL7M-15Y6W-910	Switch	4	119,00	476	6
5	FL7M-15W6W-CN03B	Switch	1	131,71	131,71	6
				<b>Total</b>	<b>EURO</b>	<b>7 318,91</b>
				<b>Minimum Charge</b>	<b>EURO</b>	<b>0,00</b>
				<b>* Packing &amp; Handling charges</b>	<b>EURO</b>	<b>0,00</b>
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO</b>	<b>7 318,91</b>
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO</b>	<b>7 318,91</b>

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA Melsele Belgium

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.