

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
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To : Nataliya Malyshevskaya,
 JSCo "Minudobreniya", Russia
 International Trade Department,
 Tel. + 7 342 220-73-67

DATE: 02-sept-11

Att.: Fax. + 7 342 290-81-78

Your reference No. :

Tel.: [e-mail: malyshevskaja@zmuperm.ru](mailto:malyshevskaja@zmuperm.ru)

Our Quotation No. : Q2011RH0290

Fax:

Contact person : Mr. Regis Houllier

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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	EmV-44 VAA3B DAP1000	VAA angle Valve model 3" see details in other attachment	3	49 224,00	147 672,00	6 months
2	PRC-7 HTS8B DAP1000	HTS Top guided Model 8" see details in other attachment	3	41 062,00	123 186,00	6 months
				Total	EURO 270 858,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 270 858,00	
				VAT 21%	EURO	
				Total	EURO 270 858,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: - 50 % of the total Contract amount - within 30 days after the Contract signing
 - 40 % - upon notification of readiness to shipment
 - 10 % - after delivering the goods to our site (Perm).

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.