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DATE: 23-févr-12

Your reference No. :
 Our Quotation No. : Q2011RH0288
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	SVX102-XGSDX-T4D-PDBAMD	Smart Valve Positioner for rotary valve Direct mounting type Air supply: 450 to 700Kpas with Namur joint for direct mounting	4	882	3 528	6
2	SVA100-RUMA	Bracket Namur pitch 80mm, height : 20mn	1	103	103	6
3	SVA100-RUMB	Bracket Namur pitch 80mm, height : 30mn	3	103	309	6
				Total	EURO 3 940,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 3 940,00	
				VAT 21%	EURO	
				Total	EURO 3 940,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.