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To : Murat Bayram  
 Electrical-Electronics Engineer

DATE: 26-août-11

HTG / ENTEK TEKNİK

Your reference No. :

Att.: Maltepe, Istanbul/Turkey

Our Quotation No. : Q2011RH0286

Tel.: Tel:+90 216-4598660

Contact person : Mr. Regis Houllier

Fax: Fax: +90 216-4598370

Tel: +33 3 22 54 83 47

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Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	825101A0-31103	VPP03-AR311ZLN Positioner double acting high Pressure Corosion resistant RC1/4 connection Air supply: 4,6 to 6 Kgf/cm2 Input signal: 0,2 to 1 kgf/cm2	2	1 205	2 410	6
				Total	EURO	2 410,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	2 410,00
				VAT 21%	EURO	
				Total	EURO	2 410,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.