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To : Atsuko White-Mukoguchi
 Okaya Europe GmbH
 Koenigsallee 66, 40212 Duesseldorf, Germany
 Email: mukoguchi@okaya.de

DATE: 25-aout-11

Att.: Tel : 49-(0)211-3004590
 Tel.: Direct : 49-(0)211-30045913
 Fax: Fax : 49-(0)211-132778
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Your reference No. :
 Our Quotation No. : Q2011RH0285
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	JTD920A-1E1A1-X1XX-D2	DP Transmitter	4	€338	3 354	8
2	JTD920A-1E1A1-K1XX1-D2	DP Transmitter	1	€350	850	8
3	JTD920A-1E2A1-X1XX1-XX	DP Transmitter	3	€78	2 635	8
4	JTE929A-121A21D3-X1XXX1-D2	Remote type DP Transmitter	1	€1 529	1 529	8
5	JTG960A-1E1A2-X1XX1-D2	GP Transmitter	5	€353	4 263	8
6	JTG960A-1E2A2-X1XX1-XX	GP Transmitter	2	€92	1 785	8

Total	EURO	14 415,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	14 415,00
VAT 21%	EURO	
Total	EURO	14 415,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.