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To : Jean Bogdan Dumitru  
 Sales Engineer  
 ROM DEVICES

DATE: 25-août-11

Giuseppe Verdi, nr 2

Your reference No. :

Att.: Bucharest, Romania

Our Quotation No. : Q2011RH0284

Tel.: Tel: +40-21-230.86.96; +40-21-230.86.68

Contact person : Mr. Regis Houllier

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Web: www.romdevices.com

Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HP100-A2-CT	Photo electric sensor	40	85,60	3424	stock

Total	EURO	3 424,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	3 424,00
VAT 21%	EURO	
Total	EURO	3 424,00

#### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

#### TERMS and CONDITIONS:

**Trade Terms:** FCA Melsele Belgium

**Payment Terms:** 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.