

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Margret Michels

DATE: 24-août-11

Kellmi GmbH

Tel.: +49 (0) 2632 309211

Your reference No. :

Our Quotation No. : Q2011RH02

Att.: Fax.: +49 (0) 2632 309212

Contact person : Mr. Regis Houllier

Tel.: info@kellmi-technische-bauteile.de

Tel: +33 3 22 54 83 47

Fax: www.kellmi-technische-bauteile.de

Fax: +33 3 22 54 83 29

Email:

Email: regis.houllier@airlitec.com

Web:

Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	FL7M-10J6W-CN03	Switch	17	158,50	2694,5	6
2	FL7M-7J6HW-CN03	Switch	30	133,89	4016,7	6
3	FL7M-10K6WE-910	Switch	2	Not Available		
4	FL7M-15Y6W-910	Switch	4	119,00	476	6
5	FL7M-15W6W-CN03B	Switch	1	131,71	131,71	6
				Total	EURO	7 318,91
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	7 318,91
				VAT 21%	EURO	
				Total	EURO	7 318,91

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA Melsele Belgium

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.