

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
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To : BW Fleet Management AS
 Company Reg No.:NO 993 279 986
 Drammensveien 106 P.O.box 2800 Solli, N-0204
 Oslo Norway
Att.: Catrine, Ottem
Tel.:
Fax:
Email: purchasing.technical@bwgas.com
Web:

DATE: 24-aout-11

Your reference No. : OYO110062
 Our Quotation No. : Q2011RH0280
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HEP17-12DLRY5RGSD-X1-X	Pneumatic Positioner JIS waterproof type Signal Input : 4-20mA Air supply : 150 to 300 Kpas Reverse Actuator action Air connection: Rc1/4 With regulator KZ01	1	841	841	6
				Total	EURO 841,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 841,00	
				VAT 21%	EURO	
				Total	EURO 841,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.