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To : Romain MONTELLIER
 Electricite Regulation Services
 4 rue Jacques Monod
 69120 Vaulx en Velin
Att.: Tel : 04 72 39 16 88
Tel.: Fax : 04 78 86 95 39
Fax: email : romain.montellier@ers-lyon.com
Email:
Web:

DATE: 23-août-11

Your reference No. :
 Our Quotation No. : Q2011RH0278
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	82553274-12500	Valve Plug + Stem	1	500	500	8
2	82558015-10200	Seat Ring	1	340	340	8
3	82553306-10100	Diaphragm	1	64	64	8
4	82553016-10100	Gasket	1	53	53	8
5	82553327-10100	Gland Packing	5	16	80	8
6	82592221-40100	O-Ring	1	7	7	8
7	82592221-80100	O-Ring	1	7	7	8
				Total	EURO	1 051,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	1 051,00
				VAT 21%	EURO	
				Total	EURO	1 051,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)