

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Britt VAN GANSEN  
 Purchaser  
 EXMAR SHIPMANAGEMENT NV  
 E-mail : purchase@shipmanagement.exmar.be

DATE: 12-août-11

Your reference No. : Q-102-OF-69360

Our Quotation No. : Q2011RH0276

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

Fax: +33 3 22 54 83 29

Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)

Web: <http://eu.azbil.com>

Att.:  
Tel.: Tel. Office: 32(0)3/247.50.11 Tel. Direct: 32(0)3/247.50.25  
Fax:  
Email: Fax: 32(0)3/247.50.92  
Web: www.exmar.be

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	R-79K02-41-010 82521099-10100	Diaphragm HA4 EPDM+NYLON66	2	404,00	808	4
2	R-79K02-41-020 82521099-10100	dito	1	404,00	404	4
				<b>Total</b>	<b>EURO 1 212,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 1 212,00</b>	
				<b>VAT 21%</b>	<b>EURO 254,52</b>	
				<b>Total</b>	<b>EURO 1 466,52</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.