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To : Marcin Orlikowski  
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DATE: 27-juil-11

Your reference No. :  
 Our Quotation No. : Q2011RH0257  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	GTX35R-BAAA1FBAAA4-AXXAXA5-A2T1	Remote seal Transmitter	1	1 060	1 060	6
2	GTX35R-BAAA1FBAAA4-AXXAXA5-A2T1	Remote seal Transmitter	1	1 060	1 060	6
3	GTX35R-BAAA1FBAAA4-AXXAXA5-A2T1	Remote seal Transmitter	1	1 060	1 060	6
4	GTX35R-BAAA1FBAAA4-AXXAXA5-A2T1	Remote seal Transmitter	1	1 060	1 060	6
				Total	EURO 4 240,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 4 240,00	
				VAT 21%	EURO	
				Total	EURO 4 240,00	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.