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To : PRIME TRADING
 Prime Trading and Industrial Services GmbH

DATE: 18-juil-11

Jungfernstieg 34 20354 Hamburg Germany

Your reference No. :

Att.: Dir +49 40 37 49 87 11

Our Quotation No. : Q2011RH0252

Tel.: Tel +49 40 37 49 87 - 0

Contact person : Mr. Regis Houllier

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Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	9 002 035 020	To replace Zener 8907/22-02/100 Zener barriere 9002/22-158-200-001 Ex II (1/2) GD [EEx ia/ib] IIC/IIB PTB 01 ATEX 2053	4	237	948	5
				Total	EURO	948,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	948,00
				VAT 21%	EURO	
				Total	EURO	948,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.