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To : Jasper Wehrt
 Purchasing Officer
 Gulf Marine Management (Deutschland) GmbH & Co.KG
 Kaiser-Wilhelm-Strasse 9
 Att.: 20355 Hamburg, GERMANY
 Tel.: Office Tel. No. +49 (0)40 6506 7800
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 Email: Office Fax No. +49 (0)40 6506 7890
 Web: E mail jasper.wehrt@gulfmarine.de
 Website www.gulfmarine.de

DATE: 24-juin-11

Your reference No. :
 Our Quotation No. : Q2011RH0213
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	80353177-00200	Pilot valve Assy	4	234	€936,00	8
2	80069548-00100	filter	2	19	€38,00	8
3	80331651-00100	Gasket	4	4	€16,00	8
4	80355307-00100	restriction assy	1	12	€12,00	8
5	80331651-00200	gasket	4	2	€8,00	8
6	80330420-10100	KZ03-2A-X	1	155	€155,00	8
7	80330441-001	KZ03 filter	10	25	€250,00	8
8	80330440-001	KZ03 gasket	10	13	€130,00	8
9	80330428-003	KZ03 diaphragm assy	10	70	€700,00	8
10	40A-X-1A	Pressure gauge 2K	4	65	€260,00	8
11	40A-X-1B	Pressure gauge 4K	4	65	€260,00	8
12	82521334-10100	Diaphragm pour HA1	3	64	€192,00	8
13	82521068-10100	Dust seal for HA1	3	7	€21,00	8
14	82521067-10100	Rod packing for HA1	4	6	€24,00	8
15	82510293-00100	VPE spacer assy	4	53	€212,00	8
16	82510297-29600	VPE diaphragm	4	3	€12,00	8

Total	EURO	3 226,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	3 226,00
VAT 21%	EURO	
Total	EURO	3 226,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.