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To : Mariia Suleiman
 Logistics & Customer Service
 FE "Honeywell Ukraine"
 Office Center "Irva", Building A, 2d floor
Att.: 10/14 Radyscheva str., 03680, Kiev, Ukraine
Tel.: Tel.: +380-44-351-15-50
Fax: Fax: +380-44-351-15-51
Email:
Web:

DATE: 16-juin-11

Your reference No. :
 Our Quotation No. : Q2011RH0210
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.cc
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)
1	AVP302-CSD3A-2DYW-X	Smart valve positioner (HART)	1	806,00	806,00
2	AVP301-CSD3A-2DYW-X	Smart valve positioner (4-20mA with TT)	1	855,00	855,00
				Total	EURO 1 661,00
				Minimum Charge	EURO 0,00
				* Packing & Handling charges	EURO 0,00
				Freight Charge	EURO
				Sub-total	EURO 1 661,00
				VAT 21%	EURO
				Total	EURO 1 661,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Lead time: 8 weeks (Ex-factory)

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.